# Sales Skills Assessment Test Indeed

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altered, and that cognitive skills can be widely and successfully taught. Hunt applies psychological principles of learning and cognitive science to a variety of experimental teaching programs, and shows how the information revolution, which has created such rapid change in the workplace, can also be used to transform the educational process and nurture the skills that the workplace of the future will require. Will We Be Smart Enough? answers naysayers who pronounce so many people cognitively disadvantaged by suggesting that new forms of education can provide workers with enhanced skills and productive employment in the twenty-first century. Hunt's book provides succinct, lucid presentations of our best scientific understandings of thinking, intelligence, job performance, and how to measure them. Only by comprehending and applying these understandings to develop sound educational and instructional strategies can we create a capable workforce for the digital age. —John T. Bruer, President, James S. McDonnell Foundation

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